



Pharmacy Ownership Services

Preserving the Legacy of
Your Independent Pharmacy



AmerisourceBergen®




\$254 MILLION

IN PRESERVED INDEPENDENT BUSINESS

Like most pharmacy owners, you probably aren't familiar with all the complexities of selling an independent pharmacy, nor should you! It's much more important for you to focus on providing quality patient care and making sure your business runs smoothly. But when the time finally comes to sell, a lack of expertise in that area makes it more critical than ever to get help from someone who has deep knowledge of pharmacy ownership transition.

That's what makes AmerisourceBergen Pharmacy Ownership Services so valuable. Our pharmacy acquisition advisors do this all day every day, and they leverage decades of experience to simplify the transition process. They provide comprehensive guidance and hands-on assistance, helping you get the highest return possible and positioning your buyer for long-term success.

We also know you don't have time to seek out the perfect buyer, so we evaluate the market and identify the right candidates for you. This not only makes the process go smoothly, but it also ensures that your legacy will live on for many years to come.

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Comprehensive Guidance from Experienced Advisors

Our pharmacy acquisition advisors lean on their deep knowledge of pharmacy ownership transition to make the selling process as easy as possible. By sharing their expertise in a way that is tailored and actionable, they are able to eliminate all of the confusion that typically comes along with selling an independent pharmacy. From confidential exit planning through to the final sale, your pharmacy acquisition advisor will guide you using proven methods that instill confidence and peace of mind



Hands-on Assistance through Every Step of the Process

Your pharmacy acquisition advisor will develop a close partnership with you, working side by side with you rather than just pointing you in the right direction. Your advisor will determine how much your pharmacy is worth, suggest updates that will increase value, and help you get those improvements made. By taking the time to carefully define your unique goals, your advisor will be able to identify the right buyers to help you achieve a successful exit. This not only makes the transition process faster and easier, but it also leads to the best possible outcome in the end.



Our pharmacy acquisition advisors help you put your business's best foot forward by:

- Discussing your goals, expectations, and issues
- Analyzing your financials in dept
- Getting your records in order
- Improving the efficiency of your business
- Enhancing your store's aesthetics and appeal
- Preparing a valuation
- Packaging your financials for buyer review
- Marketing your pharmacy to our proprietary buyer database

“ I appreciate all that my AmerisourceBergen pharmacy acquisition advisor did to make the selling process so easy. I was impressed with his knowledge, expertise, and hands-on approach, as well as the frequent calls he made, just to check in. He was there every step of the way. I could not have done it without him! ”

Jim Morisoli, American Surgical Pharmacy, San Bernardino, CA

With our Pharmacy Ownership Services, you have everything to gain—and no brokerage fees to pay!

- A better sale price for your pharmacy
- A simplified selling process
- Expert guidance
- Complete confidentiality
- Assistance finding a qualified buy
- Access to a preferred and proven lender network
- Employee and patient continuity
- A lasting legacy in your community



Built to Connect You with the Right Buyer

AmerisourceBergen has developed an extensive network of thousands of independent pharmacists, which enables our pharmacy acquisition advisors to present you with a carefully curated collection of suitable candidates. Using in-depth research and data, they are able to determine the full market potential of any location with remarkable accuracy. The combination of that valuable insight and a tight-knit network helps them bring together buyers and sellers whose goals are perfectly aligned, ensuring that both parties are satisfied with the transaction



Dedicated to Preserving the Legacy of Independent Pharmacy

We genuinely care about the future of independent pharmacy, and we established Pharmacy Ownership Services with the simple purpose of preserving it. That means helping you exit the business at no cost with the highest return possible and zero loose ends. For buyers, that means delivering a vetted, dependable business and providing the continued support of an experienced business coach to ensure their success. Equally as important though, our pharmacy acquisition advisors guide the transition process to minimize the impact it will have on patients and staff, so your independent pharmacy can continue serving your community with the same high level of care well into the future.

“ The experience working with AmerisourceBergen proved to us that they have a better understanding of pharmacy than a business broker. The enthusiasm to help bring the two parties together cannot be compared. I would recommend using AmerisourceBergen's Pharmacy Ownership Services to anyone. ”

John DeMartino, Ira's Discount Pharmacy, Delray Beach, FL

Our Pharmacy Ownership Services provide comprehensive guidance and hands-on assistance from an experienced advisor to simplify the complicated process of selling an independent pharmacy. **To learn more, please email pharmacyownership@amerisourcebergen.com or visit YourPharmacyFuture.com.**



A TRUSTED GROUP OF PHARMACY ACQUISITION ADVISORS

ABSOLUTE CONFIDENTIALITY • 100% TRANSPARENCY • NO BROKERAGE FEES
