

To provide the best care possible to the patients who rely on you, it takes a partner who respects your independence, understands how your unique business operates and delivers solutions that let you focus on the work that matters most.

That's what we work toward every day.



8,500 independent pharmacies currently being served



2,950 customers are *Good Neighbor Pharmacy* members



7 times in the last 9 years J.D. Power ranked *Good Neighbor Pharmacy* "Highest in Customer Satisfaction Among Chain Drug Store Pharmacies"



61% average year-over-year decrease in incidents of U&C claims, resulting in PBM reimbursement at the contracted rate

Your Priority Is Providing Care
Our Priority Is Supporting You

Contact your AmerisourceBergen representative to learn more about how we do business the way that works best for **your** business.

We believe independent pharmacies are uniquely positioned to drive healthier outcomes and build stronger communities.

From competitive pricing to dependable distribution to intuitive programs, everything we do is designed to give you more time to focus on your patients so you can continue to deliver on that promise. Because you need more than just a best-in-class distributor. You deserve a partner who respects your independence and delivers solutions as unique as your pharmacy.

Our mission is to put your success first. To do that, we listen to your unique business needs, advocate for the important work you do and empower you to provide more personalized care to your community.

Here's how:



We listen to you—in person, over the phone, every day

The best way for us to help you overcome your toughest business challenges is to speak with you directly and with a frequency that fits your workflow. We have teams in your region ready to walk you through our comprehensive contract strategy, which accounts for every facet of your business, including foot traffic, pricing, marketing and more.

And we don't stop once that plan is in place. In-store visits and phone availability ensure we're there whenever you need us. When you want something, we want to know so we can address it quickly. Our experts in the field are eager to share their insight, because their main mission is to make sure you succeed.



25+ business coaches across the U.S. with expertise in pharmacy operations, reimbursement, merchandising, marketing and more

Good Neighbor Pharmacy members who utilize Business Coaching average:



1.5% INCREASE
in gross margin



5% INCREASE
in sales per employee



140% INCREASE
in inventory turns

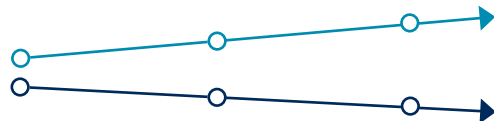


We advocate for the vital role you play in your patients' lives

The world needs to know more about what you do, and we have the scale to make sure your story is heard. When you succeed, we share that success far and wide while giving you tools to amplify your own message and demand the attention you've earned.

We also know that standing up for pharmacists on core issues today—like fair reimbursement, provider status and access to patients—will create a brighter tomorrow for independent pharmacies and the communities they serve. That's why we fight for your future on every front. Whether we're working with legislators in Washington, D.C. to affect change or negotiating with payers to protect your profitability, your evolving needs are always our top concern.

We take a data-driven approach to contracting that **minimizes the impact of DIR fees and maintains access to your patients**



2.5% year-over-year Rx growth compared to **-0.8%** for non-Elevate members

Source: IQVIA - June 2018 Data/Rolling 12-month Rx count



We empower you to do what you do even better

Your independence is the foundation of your identity because you use it so innately to reflect your community. From our *Good Neighbor Pharmacy* programs to our Elevate Provider Network services, we design everything to be flexible enough to match the adaptability of your pharmacy. By empowering you to do what you do best, we help you provide even more of the quality, personalized care your pharmacy is known for.

Our goal is to optimize your business and spread the word about your pharmacy so it can become the preferred community healthcare destination it deserves to be. Our distribution services provide safe, secure and consistent supplies of the products your customers need. And our ordering system—designed by pharmacists, for pharmacists—reduces time spent on administrative tasks so that you can spend more time caring for patients.

Pharmacies that use **ABC Order**, our intuitive ordering system and convenient mobile app, save an average of **26 minutes** per day



Our unsurpassed distribution network keeps your business running smoothly:

50,000
managed products



3.2 million
units shipped per day



\$1 billion
invested in operations over the past decade

