



Pharmacy Ownership Services

Breathing New Life into the
Legacy of Independent Pharmacy



AmerisourceBergen®




\$254 MILLION

IN PRESERVED INDEPENDENT BUSINESS

Whether this is your first time buying an independent pharmacy or your fifth time, you probably haven't mastered every idiosyncrasy of the process, nor should you! It's much more important for you to focus on providing quality patient care and making sure your current business runs smoothly. But when you find yourself in the right position to buy, a lack of expertise in that area makes it more critical than ever to get help from someone who has deep knowledge of pharmacy ownership transition.

That's what makes AmerisourceBergen Pharmacy Ownership Services so valuable. Our pharmacy acquisition advisors do this all day every day, and they leverage decades of experience to simplify the transition process. They provide comprehensive guidance and hands-on assistance, positioning you for long-term success with ongoing support from a dedicated business coach.

We also know you don't have time to seek out the perfect location, so we evaluate the market and identify the right opportunities for you. This not only makes the process go smoothly, but it also ensures that you have everything you need to preserve the legacy of your independent pharmacy for many years to come.

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Comprehensive Guidance from Experienced Advisors

Our pharmacy acquisition advisors lean on their deep knowledge of pharmacy ownership transition to make the buying process as easy as possible. By sharing their expertise in a way that is tailored and actionable, they are able to eliminate all of the confusion that typically comes along with purchasing an independent pharmacy. From confidential acquisition planning through to the final sale, your pharmacy acquisition advisor will guide you using proven methods that instill confidence and peace of mind.



Hands-on Assistance through Every Step of the Process

Your pharmacy acquisition advisor will develop a close partnership with you, working side by side with you rather than just pointing you in the right direction. Your advisor will evaluate target locations, analyze the total cost of each opportunity from every angle, and bring established banking partners to the table. By taking the time to carefully define your unique goals, your advisor will be able to identify the right sellers to help you achieve a successful acquisition. This not only makes the transition process faster and easier, but it also leads to the best possible outcome in the end.



Our pharmacy acquisition advisors help you find the business that's right for you by:

- Discussing your goals, expectations, and issues
- Analyzing your financials in depth
- Exploring all of the opportunities in our proprietary seller database
- Conducting thorough research on the surrounding areas to determine the full market potential
- Identifying businesses that align with your needs
- Evaluating the cost of your pharmacy acquisition from every angle
- Providing financial options and connections to our established banking partners

“ AmerisourceBergen's vast knowledge of the process, experience, and professionalism helped create a seamless transition. We plan to use AmerisourceBergen Pharmacy Ownership Services for future acquisitions. ”

Vimal Bhanvadia, Advantage HealthCare Service, Los Angeles, CA

With our Pharmacy Ownership Services, you have everything to gain—and no brokerage fees to pay!

- A fair price for your new business
- A simplified acquisition process
- Expert guidance
- Assistance finding an ideal location
- Access to a preferred and proven lender network
- Invaluable business coaching
- Employee and patient continuity
- A lasting legacy in your community



Built to Connect You with the Right Seller

AmerisourceBergen has developed an extensive network of thousands of independent pharmacies, which enables our pharmacy acquisition advisors to present you with a carefully curated collection of suitable opportunities. Using in-depth research and data, they are able to determine the full market potential of specific locations and existing businesses with remarkable accuracy. The combination of that valuable insight and a tight-knit network helps them bring together buyers and sellers whose goals are perfectly aligned, ensuring that both parties are satisfied with the transaction.



Dedicated to Preserving the Legacy of Independent Pharmacy

We genuinely care about the future of independent pharmacy, and we established Pharmacy Ownership Services with the simple purpose of preserving it. That means getting you the best value on a vetted, dependable business without any hefty broker fees and providing the continued support of an experienced business coach to ensure your success. Equally as important though, our pharmacy acquisition advisors guide the transition process to minimize the impact it will have on patients and staff, so the independent pharmacy you acquire can continue serving the community with the same high level of care well into the future.

“ The experience working with AmerisourceBergen proved to us that they have a better understanding of pharmacy than a business broker. The enthusiasm to help bring the two parties together cannot be compared. I would recommend using AmerisourceBergen's Pharmacy Ownership Services to anyone. ”

John DeMartino, Ira's Discount Pharmacy, Delray Beach, FL

Our Pharmacy Ownership Services provide comprehensive guidance and hands-on assistance from an experienced advisor to simplify the complicated process of buying an independent pharmacy. **To learn more, please email pharmacyownership@amerisourcebergen.com or visit YourPharmacyFuture.com.**



A TRUSTED GROUP OF PHARMACY ACQUISITION ADVISORS

ABSOLUTE CONFIDENTIALITY • 100% TRANSPARENCY • NO BROKERAGE FEES
