



A Proven Path to Greater Profitability

Solutions to protect your margins, improve your operational effectiveness and deliver enhanced patient care

Elevate Provider Network is a proven system that combines actionable analytics, technology and professional services to manage and maximize pharmacy performance while minimizing profit leakage. Our data-driven approach results in the optimal mix of payer contracts for your pharmacy—contracts that don't sacrifice patient access or profitability.

With more than 4,600 members in our managed care network, we're able to negotiate favorable contracts with over 50 PBMs for more than 7,500 plans, and that's just the beginning. Our intuitive pharmacy analytics software also helps you make better day-to-day decisions to reduce costs and maximize profits.

By leveraging our technology solutions and allowing our managed care experts to handle a wide range of reimbursement issues, you'll have more time to focus on your patients.



2.3% year-over-year Rx growth compared to -1.3% for non-Elevate members

Source: IQVIA - January 2018 Data/Rolling 12-month Rx Count

Protecting Your Independence by Protecting Your Margin

Through continual research using reams of real-world data, the Elevate Provider Network team has implemented a bold, multi-faceted approach to battling DIR fees—and it's working!



Payer Contract Negotiations

Driven by our proprietary pharmacy analytics system, we model and negotiate smarter payer contracts based on our long-term strategy for managing the impact of preferred cost-share networks. We're driven by the data when considering which plans we join at the preferred or the standard cost-share level, and that clear objectivity helps us maximize your profit margins.



Advocacy

We've developed a palpable presence on Capitol Hill because we feel so strongly about the importance of your voice and your role as a trusted, community-based healthcare provider. Our Government Affairs team works directly with legislative and regulatory bodies every day to ensure that you can continue to do what you do best—provide the highest quality patient care in the community setting. We also amplify the already powerful voice of the pharmacist with easy-to-use advocacy tools at OurIndependentVoice.com.



Tools and Resources

We provide you with easy access to the tools and resources you need to limit the impact that DIR fees have on your pharmacy business, conduct MTMs, enhance patient care and much more.

- DIR Estimator
- MirixaPro
- Star Ratings improvement tools
- Patient engagement tools
- EQuIPP
- Actionable Rx fill reports
- Educational materials
- Webinars



“I have been very impressed with Elevate Provider Network's Med D contracting this year. We have gained volume and our reimbursement is up!”

David Belew, Belew Drug Family of Pharmacies, Knoxville, TN

Maximizing Prescription Profitability by Maximizing Claim Visibility

These Advanced Features and more are included in your low monthly Elevate Provider Network membership fee.



Peer Benchmarking and Competitive Metrics

See how each area of your pharmacy is performing and make data-driven business decisions to maximize profitability with the help of our proprietary pharmacy analytics system. Interactive dashboards and easy-to-read reports highlight key performance indicators, and benchmark you against your peers so you know exactly where you stand.

“I find the Week-at-a-Glance (WAAG) reports very useful. I can review the underpaid suspect claims to see if I can get a lower WAC with a different product. I also use it to identify price increases that were missed.”

Mark Lapouraille, Jarrettsville Pharmacy, Jarrettsville, MD



Pre and Post Edit Services

This crucial solution is like spellcheck for your claims. It automatically reviews every submission and makes real-time edits, so small mistakes never jeopardize your full reimbursement. You can even customize the edits ahead of time to ensure financial, administrative and legal compliance every time.



Reconciliation

Reconciling third-party payments is a tedious task that never ends, which is why our system automatically tracks every reimbursement for you and provides you with the tools you need to chase claims. We make it easy to verify your third-party payments, pinpoint underpaid claims and prevent missed checks from going unnoticed.

“The Advanced Features from Elevate Provider Network are key to my performance improvements and simplifying my business operations!”

Jason Turner, Moundsville Pharmacy, Moundsville, WV



Central Pay Services

With Central Pay, you get complete cash flow visibility. See when your cash is tied up in receivables or when claim errors prevent you from getting the reimbursement you deserve, so you never leave money on the table. Plus, our convenient mobile app helps you stay on top of your deposits anytime, anywhere.



Patient Engagement Center

This patient-centric hub gives you all the data you need to focus your efforts on patients who are non-adherent and may be negatively impacting your performance in the Star measures. It also provides you with one-click access to pharmacy benchmarking reports, EQuIPP outliers and your Mirixa MTM cases, so you can deliver more personalized patient care to those who need it most.



High-performance network: 5-Stars in all adherence measures.*

*PQS Performance Summary Medicare period ending December 2017

Our powerful PSAO is designed to help you:

- Maximize profitability
- Improve operational effectiveness
- Enhance patient care

Contact us now or visit us online to learn more about the unparalleled support Elevate Provider Network can provide your pharmacy business.

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