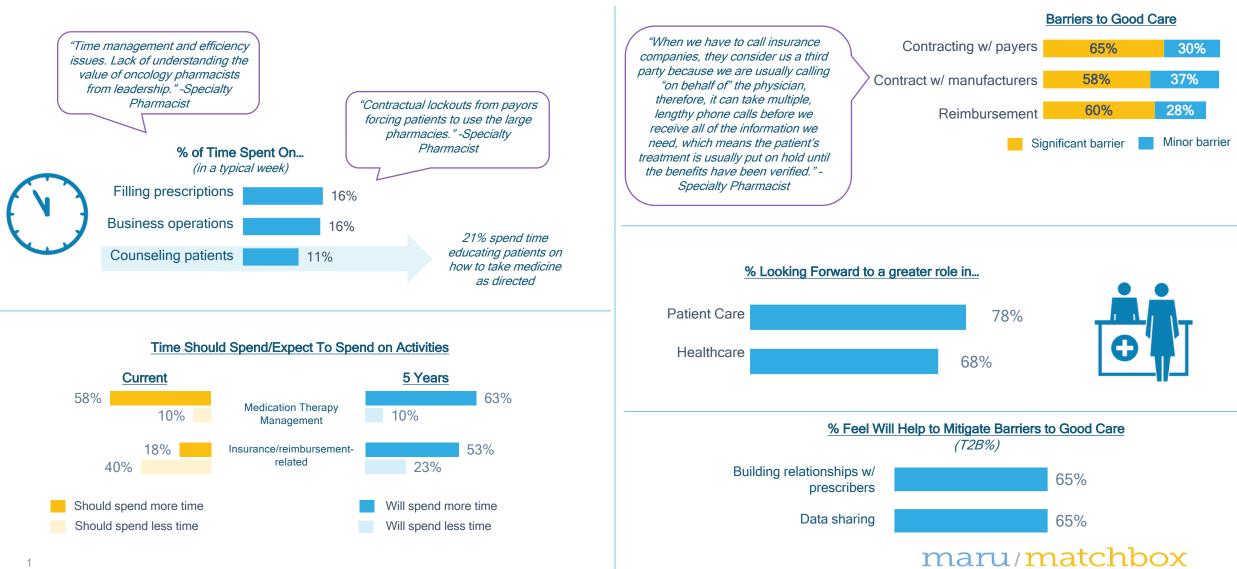
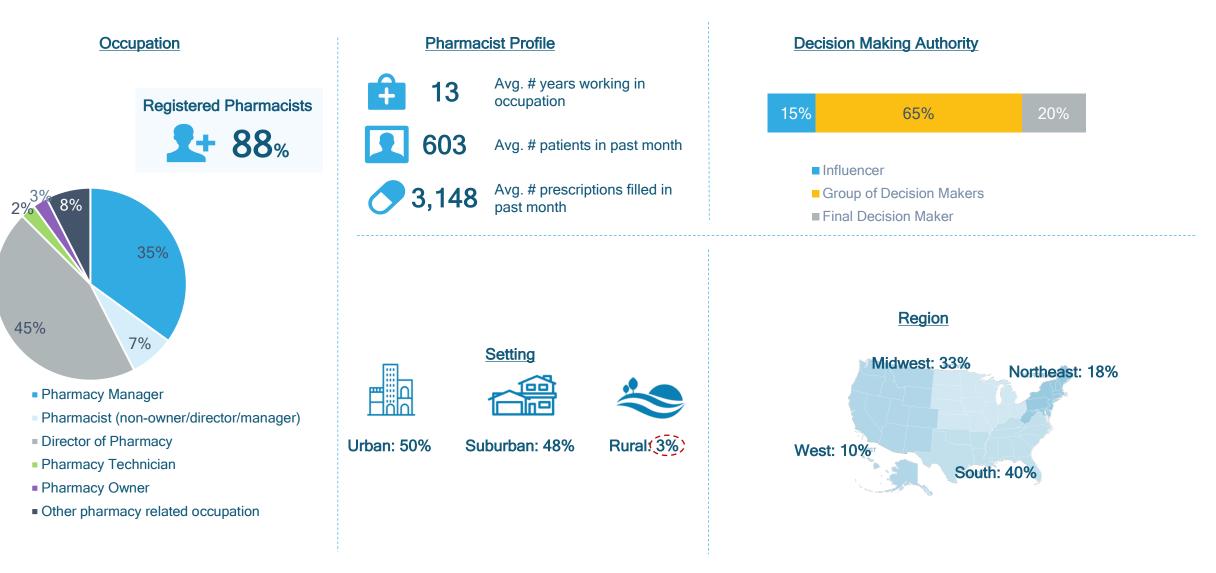
Specialty

Specialty Pharmacists are dedicated to patient care, but are currently only spending 11% of their time actually consulting with patients. They are bogged down by contracting with payers and manufacturers and reimbursement, though they are hopeful that they will spend more time on patient care and MTM in the future. They feel that data sharing and building relationship with prescribers can help them to overcome barriers.



Maru/ - Confidential

Pharmacy Profiling



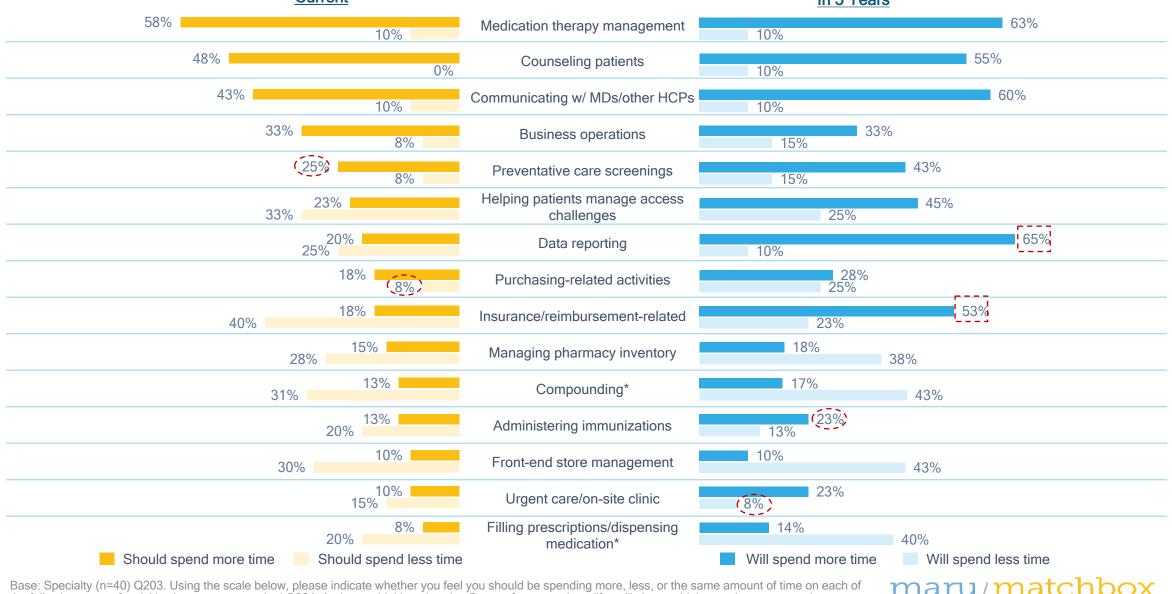
Base: Specialty (n=40) | Q100. Which of the following best describes your occupation? | Q100a. Are you also a Registered Pharmacist (RPh)? | Q101. And which of the following best describes the type of pharmacy that you work in? | Q102. Which of the following Pharmacy Benefits Managers (PBMs), if any, is your pharmacy affiliated with...? | Q103. Which of the following best describes your decision-making authority with regards to drug stocking and purchasing decisions? | Q104. How many years have you been working as a [Occupation from Q100.]? | Q105. Approximately how many patients did you see in the past month? | Q106. And, thinking of the past month, how many prescriptions did your Maru/ - Confidential? Q400. In which state is your pharmacy located? | Q401. In which of the following types of settings is your pharmacy located?

maru/matchbox

A/B/C/D = pharmacy type is rated significantly higher than noted pharmacy type

Time Should Spend/Expect To Spend on Activities

- Specialty
- · Over half of Specialty pharmacists feel they should be spending more time on MTM and less time on insurance/reimbursement related issues, which they feel is achievable in the future. Specialty is more likely than both Chain and Independent to feel they will spend more time on insurance issues and data reporting in he future. Current In 5 Years



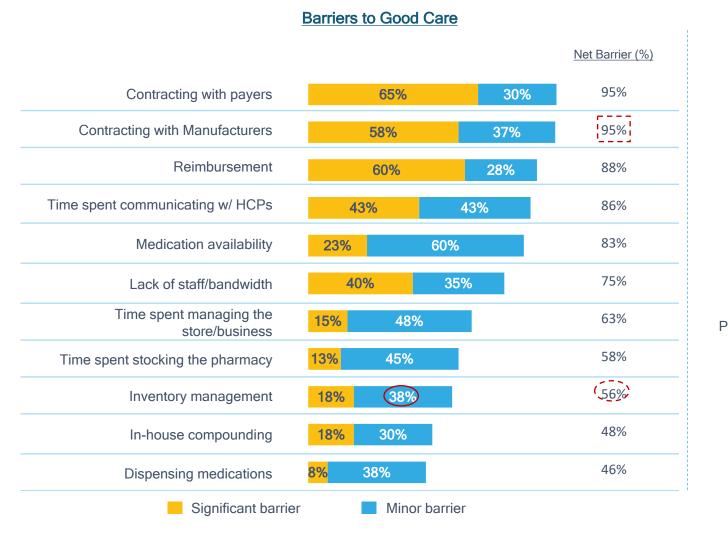
Base: Specialty (n=40) Q203. Using the scale below, please indicate whether you feel you should be spending more, less, or the same amount of time on each of the following types of activities in your current role. | Q204. And now, thinking ahead to 5 years from now, how (if at all) do you think your time spent on the

Maru/ - Confidentiactivities will change?

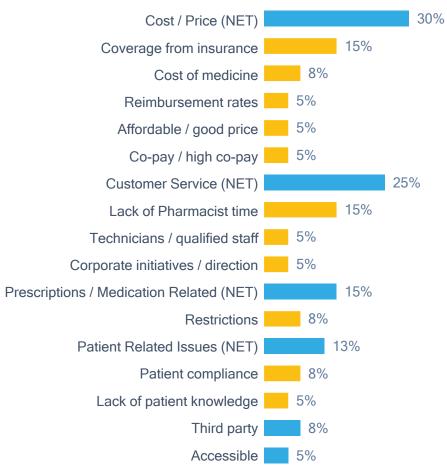
*Registered Pharmacists Only

A/B/C/D = pharmacy type is rated significantly higher than noted pharmacy type

Contracting with payers and manufacturers are the top barriers to providing good care for Specialty pharmacists.



Other Perceived Barriers to Good Care*



maru/matchbox

*Responses <5% have been excluded from chart Base: Specialty (n=40) | Q300. Using the scale below, please indicate the extent to which each of the following are barriers to providing good care to your

Maru/ - Confidentiation 301. What else, if anything, do you perceive as barriers to providing good care to your patients?

A/B/C/D = pharmacy type is rated significantly higher than noted pharmacy type