The AmerisourceBergen® FOUNDATION

Opioid Resource Grant Program

ABOUT AMERISOURCEBERGEN

AmerisourceBergen Corporation ("AmerisourceBergen") provides pharmaceutical products, value-driving services and business solutions that improve access to care. Tens of thousands of healthcare providers, veterinary practices and livestock producers trust us as their partner in the pharmaceutical supply chain.

AmerisourceBergen manages the transportation of medication, including controlled substances, from manufacturers to licensed pharmacies and hospitals. We recognize that we have a responsibility to positively impact the communities in which we operate.

Our company's role in the healthcare supply chain uniquely positions us to contribute important expertise and resources to the battle against opioid abuse in the United States. Within our own operations and by joining other healthcare stakeholders, government entities, civic organizations, law enforcement agencies and individuals; we have made these commitments to address the opioid crisis:

- 1. Ensure safe and secure pharmaceutical distribution healthcare-related services
- 2. Maintain operational integrity
- 3. Advocate for the highest regulatory standards
- 4. Support the communities in which we operate

THE AMERISOURCEBERGEN FOUNDATION

To fulfill the Company's commitments to the communities we impact, AmerisourceBergen created the AmerisourceBergen Foundation ("Foundation"), as a separate, not-forprofit charitable organization, distinct from AmerisourceBergen Corporation. The Foundation receives charitable contributions from AmerisourceBergen Corporation ("AmerisourceBergen") and others, and uses these resources to support health and education-related causes that enrich the lives of our global community. To accomplish this goal, the Foundation partners with organizations aligned with our Company purpose that "We are united in our responsibility to create healthier futures."

The Foundation provides funding for programs and organizations that focus on expanding access to quality healthcare—both human and animal—to strengthen communities around the world. As the current epidemic of opioid abuse and misuse is afflicting the United States, too many people are experiencing it first-hand as they or their loved ones battle opioid addiction. It is a crisis that demands attention, action, and accountability. For these reasons, we are committed to providing communities across the country with support and resources to combat the epidemic of opioid abuse.

OUR FOCUS ON THE OPIOID EPIDEMIC

To inform the Foundation's strategy related to opioid abuse, we held an internal focus group with AmerisourceBergen associates to understand their perspectives and concerns related to the subject. Safe disposal, and education around prevention, emerged as priority areas for funding. Thus, we have identified key areas of focus that include safe disposal and education around prevention.

Our Current Initiatives

To address our areas of focus, in 2017 and 2018, the AmerisourceBergen Foundation has funded several grants. However, we know that there is more to be done. To address the safe disposal and destruction of unneeded medications, we launched our municipal support program:

Safe Disposal Municipal Support Program

In December 2017, the Foundation launched a program to provide communities with a safe solution for site-of-use disposal. Specifically, we are offering free disposable resources, like deactivation pouches and products, that deactivate unused or expired prescription medications in a safe and effective manner. We have worked with organizations across the U.S. to distribute these resources and the program is ongoing. For more information about the program, as well as complete our online application, please see www.amerisourcebergenfoundation.org.

We are now focusing on investing in our other two areas of focus: Education around prevention and Innovative solutions.

OPIOID RESOURCE GRANT PROGRAM

Understanding the need for expediency, and to simultaneously balance an objective of developing long-term solutions, our initial opioid resource grant offering will be dedicated to generating ideas from those who know best, tapping into bright and innovative organizations across the U.S.

We invite nonprofit, grant-funded, organizations to apply for a grant, by providing proposals that describe how the AmerisourceBergen Foundation can best contribute resources and funding to address opioid abuse and misuse. Grants will be awarded for the most innovative and constructive solutions and priority will be given to concepts addressing these key areas of focus:

- Safe disposal
- Education around prevention

Funding requests for treatment/recovery and treatment-related research are not in line with the above focus areas and will not be considered.

Grant Review Process

The comprehensive evaluation will be accomplished in the following four steps:

- Step 1: Foundation manager ("Manager") reviews Phase 1 Letters of Intent (LOI) to determine eligibility and alignment with the Foundation's mission and adherence to the listed requirements. Following review of your LOI, a grant administrator will contact your organization via e-mail to confirm the status. All submissions will be notified in one of the following manners:
 - To request additional details to proceed to Phase 2.
 - To request additional information to substantiate possible next steps.
 - Even if not selected, to provide possible alternative resources to fulfill the submitted concept.
 - To inform of lack of alignment with suggested solution or other reason for not advancing to Phase 2.
- Step 2: Manager will invite eligible organizations to submit Detailed Grant Proposals and supporting information to the Foundation.
- **Step 3:** Manager will present eligible Detailed Grant Proposals and supporting information to the Foundation External Advisory Committee, for expert review, and ultimately to the Foundation Grant-Making Committee, to review applications.
- **Step 4**: Organizations will receive a grant-letter and accompanying grant-agreement for funded grant proposals. All payments are made directly to the organization.

Grant Program Considerations

- The size of grant disbursements will depend on the needs of each grantee, up to \$100,000 per grant. We expect the average grant size to be between \$50,000 to \$75,000.
- Although not required, we encourage multiple organizations to develop a collective, collaborative partner submission. Partnership, for these awards, is defined as an arrangement between two or more entities or organizations that share a joint interest, where skills, talents, finances, and other resources are shared to achieve a common outcome. Additionally, partners will have entered a documented contract or agreement to work together. Partnerships are expected to exist for at least two years following these awards, in order to increase the capacity to address the misuse of opioids.
- Applicants are strongly encouraged to identify and leverage existing, proven, evidence-based frameworks and strategies.
- Applicants may also propose original and innovative projects, or customize and build upon publicly available projects and/or strategy models, as well as existing tools and materials, while avoiding the duplication of existing materials.
- Applications focusing on education may include new concepts or approaches, or proven models. Education initiatives may address a wide spectrum of needs, and priority will be given to the effective dissemination of the following topics:
 - Provider education about appropriate opioid prescribing
 - Patient education about the risks and effects of prescription opioids, and what to do if they have concerns about addiction
 - Public education, especially aimed at rural communities
 - Training to reduce youth risk factors, such as delinquency, and boost protective factors, such as decision-making skills for problem solving and resisting peer pressure
 - Addiction as a childhood onset condition
 - Preventing teens from initiating problematic opioid use in the first place
 - Advising parents of teens to lock up prescription opioid medications and dispose of old pills
 - How youth can effectively cope when living with adults with addiction
- Because we are focused on the two identified areas, and because many organizations are already addressing treatment/recovery and treatment-related research, we are unable to consider grants in these areas.

Grant Criteria

Grants will be awarded through a two-phase process. To be respectful of submitter's time and resources, in Phase 1, we will initially ask for a high-level overview in the form of a Letter of Intent. Those LOI submissions that move on to Phase 2 will take the form of a Grant Proposal, and will require a more detailed examination of

- Situational needs in the opioid epidemic,
- Possible applications of AmerisourceBergen Foundation's resources, and
- Anticipated impact and results.

Phase 1 – Letter of Intent

We initially seek a 1-2 page Letter of Intent (LOI) describing an overview of opioid epidemic needs and possible approaches to leverage AmerisourceBergen Foundation's resources, from United States-based nonprofit organizations.

Considerations for submitting a Letter of intent

- Our goal is to award funding for safe disposal, education about prevention, and/or innovative solutions, relating to the needs identified in each submission.
- LOIs will be selected to advance based on the identified solutions. It is expected that LOI submissions will identify critical needs that the Foundation can address by leveraging its resources.
- Applicant organizations may only submit one LOI at a time.
- The proposed recipient of the grant award is generally expected to be a tax-exempt organization (e.g., nonprofit organization)
- Specify the amount of funding required to conduct the proposed initiative. A budget may be submitted as an attachment to the proposal and will not count toward the two-page limit.
- LOIs will be accepted through July 31, 2018. Please direct letters and questions to abcfoundation@amerisourcebergen.com.
- If the AmerisourceBergen Foundation determine that your proposal meets the criteria outlined above, as a viable and constructive approach, you will be asked to submit a full proposal.
- The Foundation reserves the right to not advance any proposal for any other reasons.

LOI Submission Instructions

Submissions to include the following, in a single- or double-spaced, 11-point font or larger document. Proposals must be completed in full to be considered:

- A descriptive, working title of this funding opportunity
- Organization name/s and EIN (Employer Identification Number)
- Organization address/es
- Contact name/s, title/s, phone number/s, email address/es
- Participating institution(s) and names of other key individuals potentially involved in the solution
- Describe and specify the target audience and justify the selection of the audience, based on evidence of need and supported by credible data
- Describe the geographic focus and reach

• Specify the anticipated amount of funding required to conduct the proposed initiative, up to \$100,000 per grant. A budget may be submitted as an attachment to the proposal and will not count toward the two-page limit.

Additional LOI information

- **Proposals will be accepted on an ongoing basis.** Please direct letters and questions to <u>abcfoundation@amerisourcebergen.com</u>.
- If we determine that your proposal meets the outlined criteria, as a viable and constructive approach, you will be asked to submit a full proposal.
- If the Foundation is interested in pursuing your request, a full proposal requesting additional information will be requested.
- The Foundation reserves the right to not advance any proposal for any other reasons, such as excessive requests, competitive standing, lack of alignment or situational considerations.
- Submitting a proposal does not guarantee funding.
- The Foundation reserves the right to adjust guidelines, submission deadlines and notification dates without prior notice.
- Grant funds may only be used for charitable, educational, and/or scientific purposes.
- The Foundation does not fund efforts to influence legislation, to intervene in political elections or campaigns, to promote propaganda, or to conduct voter registration drives.
- The Foundation does not make grants or loans to individuals and does not directly fund fellowships or prizes.

Phase 2 – Detailed Grant Proposal

Organizations that proceed to Phase 2 will be contacted and should expect the following process:

- A communication requesting additional information as a formal grant proposal, with additional requirements to assist in decision-making.
- Phase 2 candidates will expect to provide the following documentation, where feasible and possible:
 - Geographic locations where funding will be allocated, to include addresses where possible
 - References to proven models, philosophies, theories or practical applications of the proposed model or program
 - A list of all organizations that will be in any way involved in the implementation of the grant, to include nonprofit, government, for-profit, or other
 - Anticipated two-year outcomes, estimated in six-month intervals
- Grant recipients will be expected to:
 - Provide the AmerisourceBergen Foundation with updates every six months, or upon request, to include site visits and in-person interactions.
 - Maintain communication regarding successes, milestone and/or challenges.

Phase 2 – Detailed Grant Evaluation Criteria

The following criteria will be used to evaluate Detailed Grants:

Criterion 1: Project Approach and Management Plan

- Reasonableness of the proposed approach, as evidenced by clear goals, tasks, methods, deliverables, and timeline.
- Originality of the proposed approach; specifically, no duplication of currently funded programs, either by federal, state or other philanthropic organization.
- Degree to which the project supports the mission of the Foundation and ensures desirable outcomes.
- Degree to which the application adequately describes successful implementation of the project.

Criterion 2: Potential Impact and Sustainability

- Appropriateness of the quantified impacts and deliverables expressed within the application, given the amount of funding requested.
- Evidence of lasting impact and overall sustainability of the project.

Criterion 3: Budget Form and Budget Narrative

- Line item justification of a complete budget and budget narrative that identifies where and how the awarded funds will be spent.
- Reasonableness of costs in relation to proposed activities.

Performance Reporting

All recipients of Foundation grants will be expected to update the Foundation every six months, and submit a report one year after receiving their grant outlining the impact the grant had on its organization, community and specific population served. A project narrative should include the following:

- A list of original goals and whether these were met.
- The ways in which the actual project varied from the initial project plan
- If applicable, selected material related to the funded project.
- A list of the most significant results gained from this project. For example, how many
- people benefited?
- A description of the important lessons your organization learned from this project
- A detailed, complete accounting of how the specific grant dollars were spent,
- including a project financial statement if appropriate.

If you or your organization is not interested in submitting for a grant, but have ideas or want to provide input, or have questions, please contact us at abcfoundation@amerisourcebergen.com.

APPENDIX

Foundation Governance

The Foundation is a nonprofit, 501(c)(3) charitable organization that is distinct from the AmerisourceBergen Corporation. The Foundation is governed by a Board of Directors and a grant-making committee ("Committee") that together provide effective, on-going decision making on behalf of the Foundation. The Foundation's Committee is responsible for reviewing applications, resolving questions, interpreting eligibility requirements, and approving requests for grants or sponsorships. The Committee represents a broad range of leaders representing a cross-section of AmerisourceBergen business units and corporate functions. The members will act on behalf of the Foundation rather than as representatives of AmerisourceBergen.

For the specific purposes of grant-making related to opioid abuse, AmerisourceBergen Foundation has established an External Advisory Committee (EAC) comprised of key stakeholders and thought leaders from academia, healthcare, law enforcement and recovery, with the goal of providing resources and helping prevent the misuse and abuse of opioids.

The EAC will help guide the Foundation's efforts related to opioid abuse support with a shared mission to provide resources and help prevent the misuse and abuse of opioids. The EAC's role will be to share recommendations with AmerisourceBergen Foundation grant-making committee and identify organizations for grant consideration. The scope of the EAC is purely advisory – there is no decision-making authority.

Eligibility Requirements

To be eligible for a grant:

- The project or program must align with the Foundation's mission and focus.
- The project or program cannot be limited to serving a narrowly defined group of individuals, but must instead serve a broad and indeterminate charitable class.
- The project or program cannot be to fund direct treatment costs for individuals or groups of individuals suffering from substance abuse.
- The organization cannot lobby as a substantial portion of its activities or support political causes or campaigns.
- The organization cannot be currently engaged directly in discussions regarding the purchase of products or services from an AmerisourceBergen business entity.



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