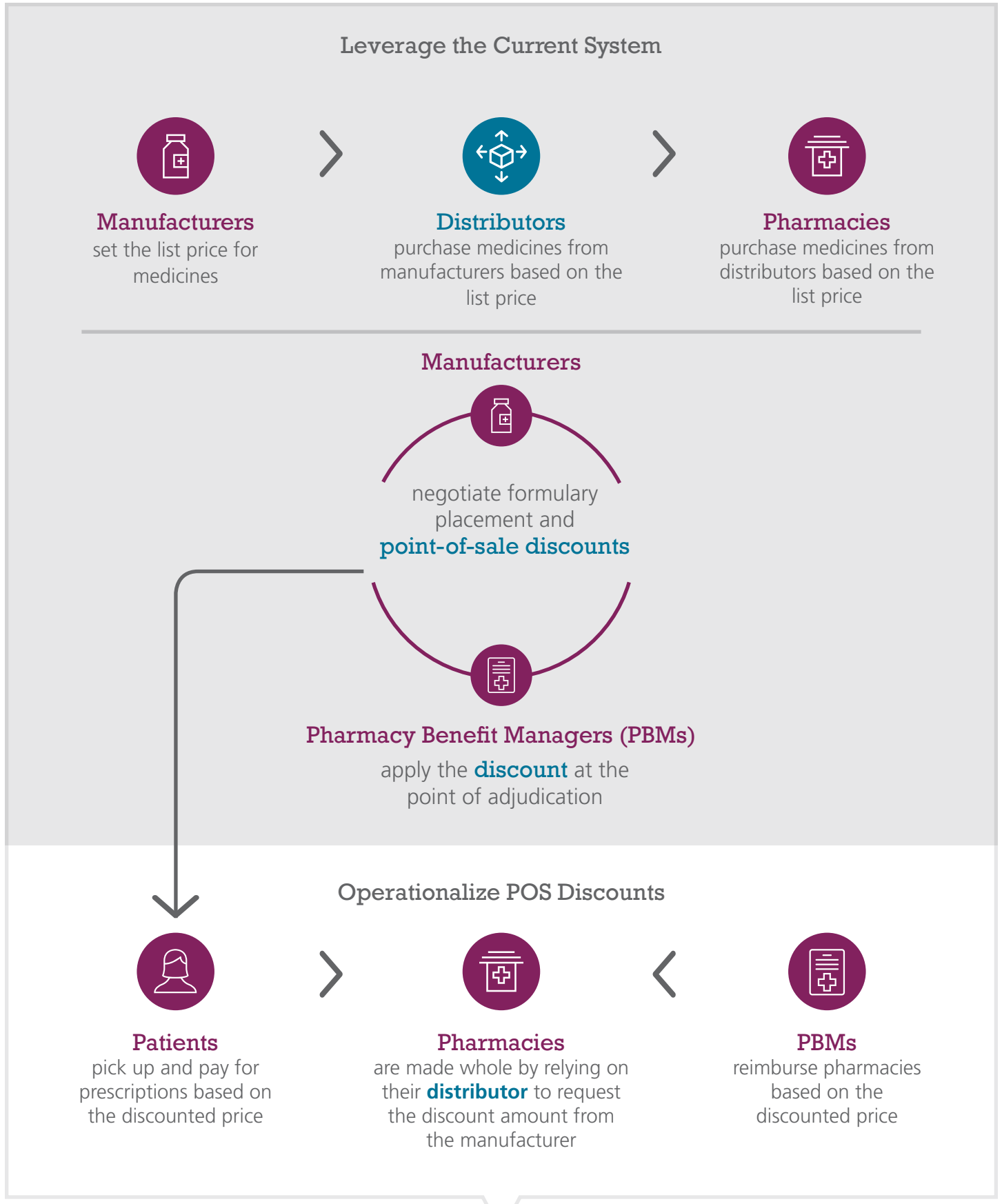


Point-of-Sale Discounts for Prescription Medicines

Distributors build on trust, transparency and expertise to operationalize change

A Distributor-Facilitated Model Explained

As the connector between pharmaceutical manufacturers and pharmacies, distributors are uniquely positioned to support the seamless and efficient delivery of point-of-sale (POS) discounts for prescription medicines to Medicare and Medicaid patients.



Distributors



Chargeback data would be itemized by the PBM in the claim based on the discount amount and the patient's benefit. This chargeback data would be captured by claim switch organizations and furnished to distributors.

Distributors have a **proven chargeback system in place for health systems** that can evolve to handle **point-of-sale discounts at pharmacies**.



In 2018, AmerisourceBergen exchanged over **300 million chargeback transactions** with manufacturers, **successfully completing greater than 99% in 3 business days or less**.

The Benefits of a Distributor-Facilitated Model

Empowers pharmacies to choose the **most efficient distribution partner**



Establishes an **effective process for making pharmacies whole**

Brings Accountability and Competition to the Pharmaceutical Supply Chain

Minimizes financial risks for pharmacies by creating a **"cash-less" discount model**



Provides **transparency and auditability** into the true discounted price of medicines and the chargeback process



Ensures **patients benefit directly from discounted prices** for their medicines