Thank you for joining us for this AmerisourceBergen webinar.

The broadcast has not started yet.

Both audio and visuals are available through the Skype Meeting Broadcast link and are accessible via any mobile browser.
Fifth Manufacturer Townhall: Responding to COVID-19
July 17, 2020

During the call, please submit questions via the chat function or via email to: Solutions@amerisourcebergen.com
Today’s Speakers

Sun Park
EVP and Group CFO for Pharmaceutical Distribution & Strategic Global Sourcing

Jan Burkett
SVP of Global Specialty, Branded, & Consumer Products

Heather Zenk
Sr. Vice President, Replenishment & Secure Supply Chain Operations

Brad Tallamy
Sr. Director, Government Affairs

David Senior
Sr. Vice President, Market Economics

Dave Picard
Sr. Vice President, Global Generics Pharmaceuticals
# Agenda

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Opening Remarks

Sun Park
EVP and Group CFO for Pharmaceutical Distribution & Strategic Global Sourcing
Brand/Specialty and Consumer Teams New Leadership

Jan Burkett
SVP of Global Specialty, Branded, & Consumer Products
Inventory and Business Continuity Update

Heather Zenk
Sr. Vice President,
Replenishment & Secure Supply
Chain Operations
Entire Volume: Current Highly Impacted COVID States

Quantity: By Month & Impacted State

Quantity by Month By State

- Arizona
- California
- Florida
- Texas
Supply Chain Stability
What we are seeing across the supply chain

**Product Volume**
Current customer product volume:
- Trending towards pre-COVID units.
- Some trends: Retail & Independent Pharmacy seeing impacts due to – loss of insurance, delayed primary care physician visits.

**Inventory**
Demand drivers include:
- Filling 90-day prescription orders.
- COVID hot-spot product demand was high.
- Tendency to holding inventory was also high.
- Anticipate returns volume is 6% higher.
- Customer inventory is positioned to meet demand
- Data available through Certio 852/865, or industry transaction sets.

**Public/Private Partnership**
Current or previous engagement:
- SNS
- New COVID Therapies
- COVID Vaccines

**India**
Generics space has experienced:
- Business continuity challenges
- Air travel restrictions
- Workforce absenteeism
- Shelter-in-place orders
- Supplies delayed at ports.

We understand some manufacturers utilized reserves to meet increased demand - as the plan to rebuild inventory, or additional challenges arise – please share.
Healthcare Policy Update

Brad Tallamy
Sr. Director, Government Affairs
Supply Chain Resilience

David Senior
Sr. Vice President, Market Economics
Supply Chain Resilience – Diagnosing its Health

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Q & A
We want your feedback.

We want to hear how AmerisourceBergen is doing to support you during the Covid-19 crisis. Look for our email and please take the time to share your feedback via a 3-minute survey.
We are united in our responsibility to create healthier futures.