Thank you for joining us for this AmerisourceBergen webinar.

The broadcast has not started yet.

*Both audio and visuals are available through the Skype Meeting Broadcast link and are accessible via any mobile browser.*
Fifth Manufacturer Townhall: Responding to COVID-19

July 17, 2020

During the call, please submit questions via the chat function or via email to: Solutions@amerisourcebergen.com
Today’s Speakers

Sun Park
EVP and Group CFO for Pharmaceutical Distribution & Strategic Global Sourcing

Jan Burkett
SVP of Global Specialty, Branded, & Consumer Products

Heather Zenk
Sr. Vice President, Replenishment & Secure Supply Chain Operations

Brad Tallamy
Sr. Director, Government Affairs

David Senior
Sr. Vice President, Market Economics

Dave Picard
Sr. Vice President, Global Generics Pharmaceuticals
## Agenda

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Opening Remarks

Sun Park
EVP and Group CFO for Pharmaceutical Distribution & Strategic Global Sourcing
Brand/Specialty and Consumer Teams New Leadership

Jan Burkett
SVP of Global Specialty, Branded, & Consumer Products
Inventory and Business Continuity Update

Heather Zenk
Sr. Vice President, Replenishment & Secure Supply Chain Operations
Current Supply Chain Resiliency

Industry impacts as of July 11, 2020

![Graph showing supply chain resiliency impacts from February 8 to July 11, 2020, with peaks and declines in the percentage of inhaler omits.]
Entire Volume: Current Highly Impacted COVID States

Quantity: By Month & Impacted State

Quantity by Month By State
Supply Chain Stability
What we are seeing across the supply chain

Product Volume
Current customer product volume:
• Trending towards pre-COVID units.
• Some trends: Retail & Independent Pharmacy seeing impacts due to – loss of insurance, delayed primary care physician visits.

Inventory
Demand drivers include:
• Filling 90-day prescription orders.
• COVID hot-spot product demand was high.
• Tendency to holding inventory was also high.
• Anticipate returns volume is 6% higher.
• Customer inventory is positioned to meet demand
• Data available through Certio 852/867, or industry transaction sets.

Public/Private Partnership
Current or previous engagement:
• SNS
• New COVID Therapies
• COVID Vaccines

India
Generics space has experienced:
• Business continuity challenges
• Air travel restrictions
• Workforce absenteeism
• Shelter-in-place orders
• Supplies delayed at ports.

We understand some manufacturers utilized reserves to meet increased demand - as the plan to rebuild inventory, or additional challenges arise – please share.
Supply Chain Resilience

David Senior
Sr. Vice President, Market Economics
Supply Chain Resilience – Diagnosing its Health

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We want your feedback.

*We want to hear how AmerisourceBergen is doing to support you during the Covid-19 crisis. Look for our email and please take the time to share your feedback via a 3-minute survey.*
We are united in our responsibility to create healthier futures.