

Thank you for joining us for this
AmerisourceBergen webinar.

The broadcast has not started yet.

*Both audio and visuals are available through the
Skype Meeting Broadcast link and are accessible
via any mobile browser.*

Fifth Manufacturer Townhall: Responding to COVID-19

July 17, 2020

During the call, please submit questions via the chat function
or via email to: Solutions@amerisourcebergen.com

Today's Speakers



Sun Park

*EVP and Group CFO for Pharmaceutical
Distribution & Strategic Global Sourcing*



Jan Burkett

*SVP of Global Specialty, Branded, &
Consumer Products*



Heather Zenk

*Sr. Vice President, Replenishment &
Secure Supply Chain Operations*



Brad Tallamy

Sr. Director, Government Affairs



David Senior

Sr. Vice President, Market Economics



Dave Picard

*Sr. Vice President, Global Generics
Pharmaceuticals*

Agenda

1	Opening Remarks
2	Inventory and Business Continuity Update
3	Healthcare Policy Update
4	Supply Chain Resilience
5	Q&A
6	Closing Remarks

Opening Remarks



Sun Park

EVP and Group CFO for Pharmaceutical
Distribution & Strategic Global Sourcing

Brand/Specialty and Consumer Teams New Leadership



Jan Burkett

*SVP of Global Specialty,
Branded, & Consumer Products*

Inventory and Business Continuity Update

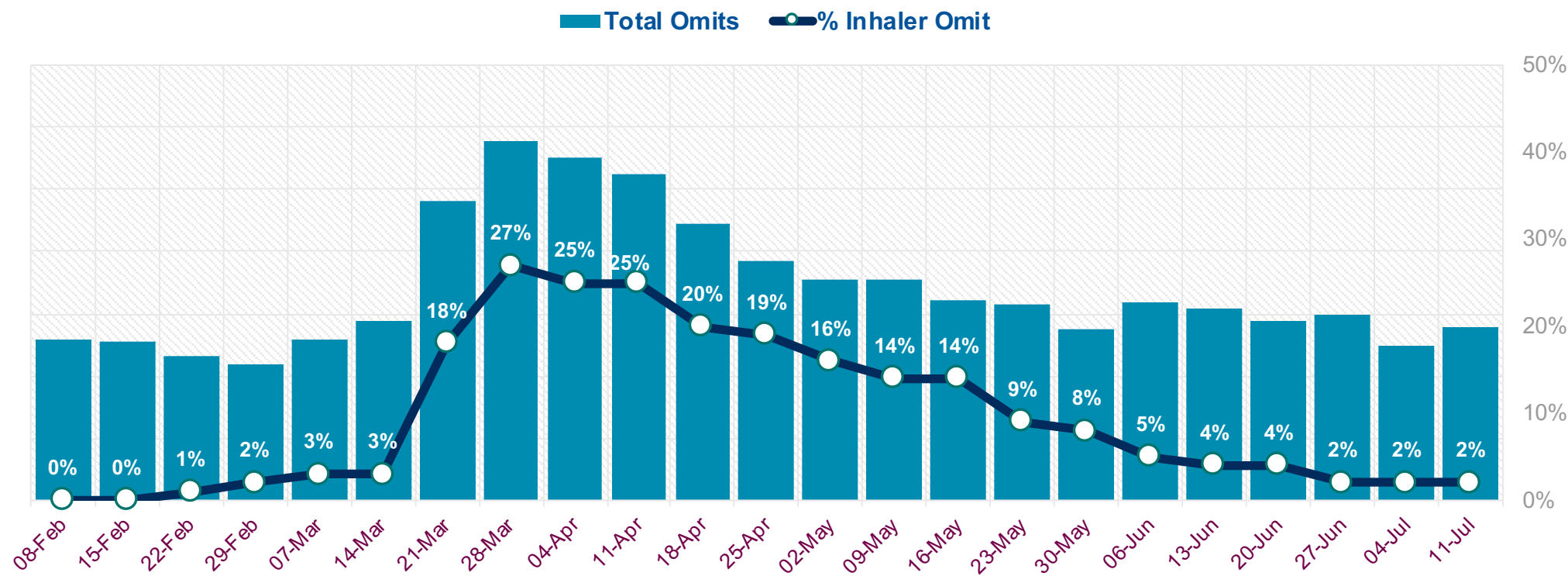


Heather Zenk

*Sr. Vice President,
Replenishment & Secure Supply
Chain Operations*

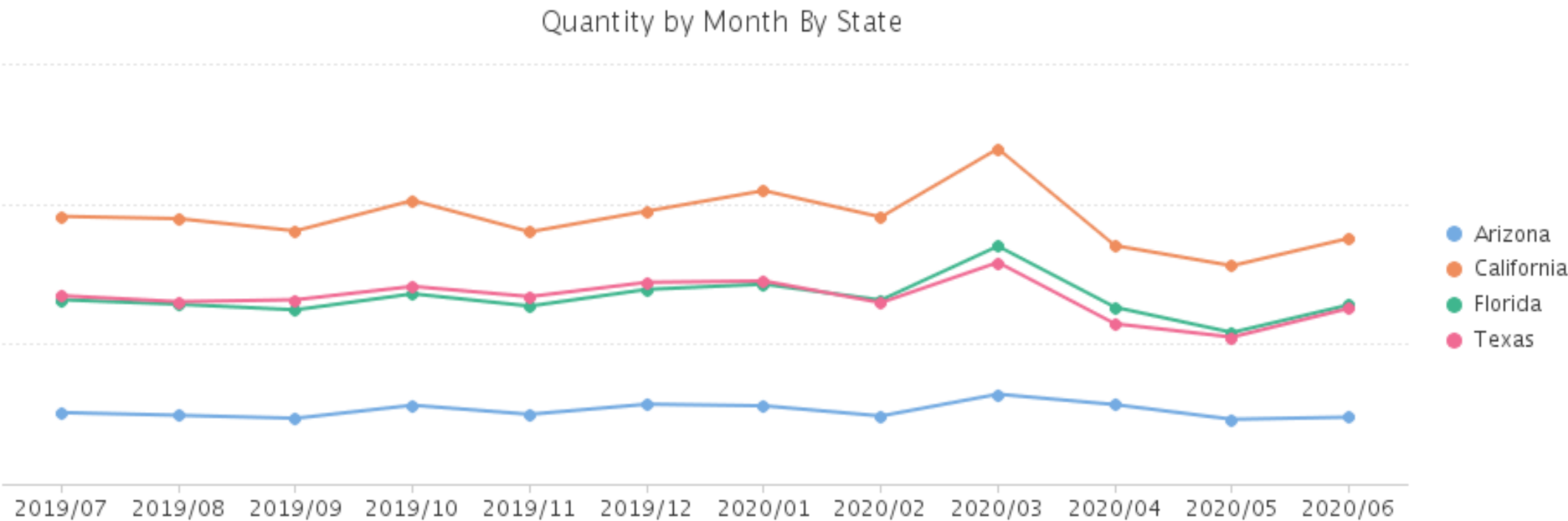
Current Supply Chain Resiliency

Industry impacts as of July 11, 2020



Entire Volume: Current Highly Impacted COVID States

Quantity: By Month & Impacted State



Supply Chain Stability

What we are seeing across the supply chain



Product Volume

Current customer product volume:

- Trending towards pre-COVID units.
- Some trends: Retail & Independent Pharmacy seeing impacts due to – **loss of insurance, delayed primary care physician visits.**



Inventory

Demand drivers include:

- Filling **90-day** prescription orders.
- COVID hot-spot product demand was high.
- Tendency to holding inventory was also high.
- Anticipate returns volume is **6% higher.**
- Customer inventory is positioned to meet demand
- Data available through Certio 852/867, or industry transaction sets.



Public/Private Partnership

Current or previous engagement:

- **SNS**
- **New COVID Therapies**
- **COVID Vaccines**



India

Generics space has experienced:

- **Business continuity** challenges
- **Air travel** restrictions
- Workforce **absenteeism**
- **Shelter-in-place** orders
- Supplies delayed at ports.

We understand some manufacturers utilized reserves to meet increased demand - as the plan to rebuild inventory, or additional challenges arise – please share.

Healthcare Policy Update



Brad Tallamy

Sr. Director, Government Affairs

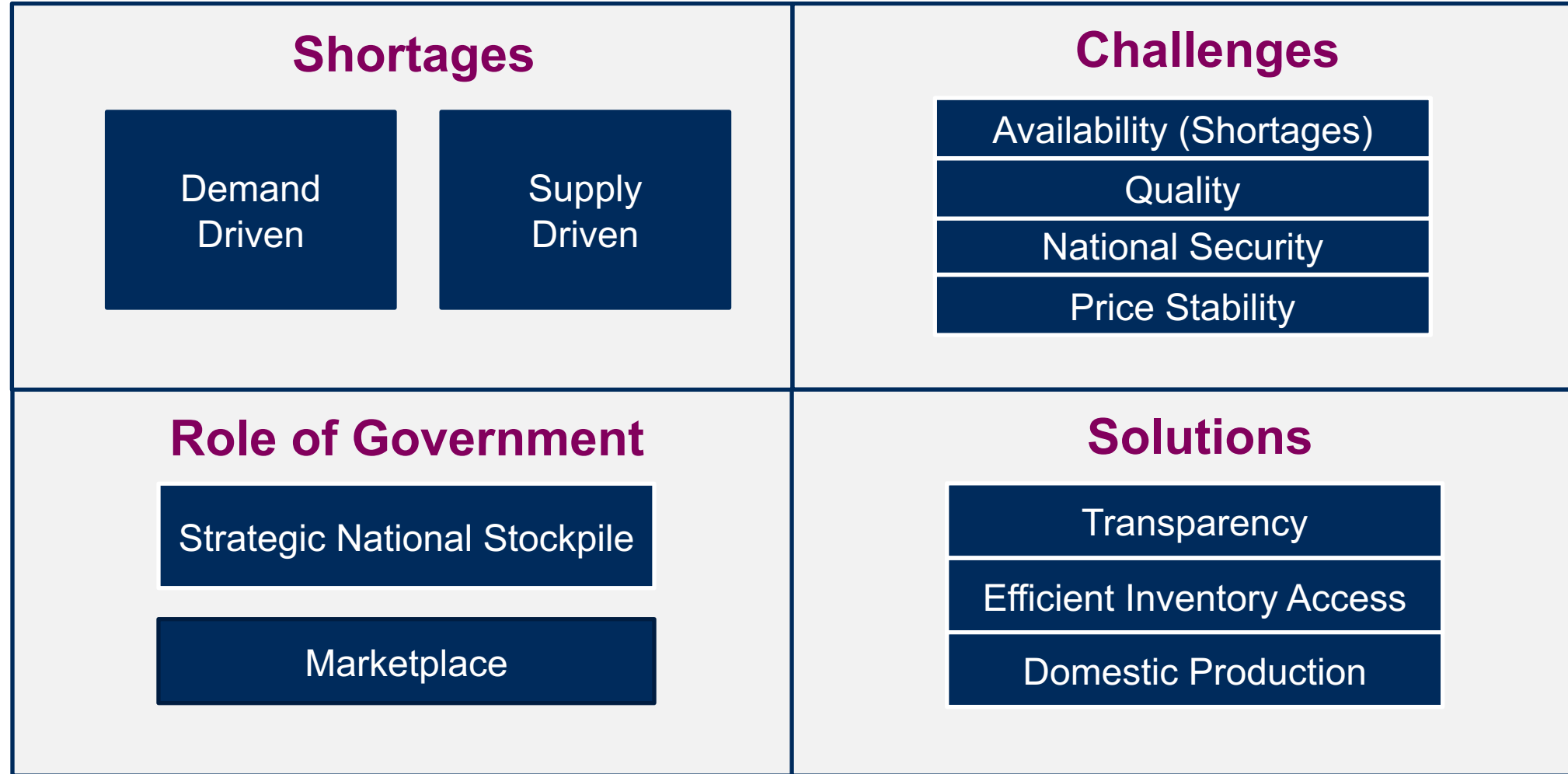
Supply Chain Resilience



David Senior

*Sr. Vice President, Market
Economics*

Supply Chain Resilience – Diagnosing its Health



Q & A

We want your feedback.

We want to hear how AmerisourceBergen is doing to support you during the Covid-19 crisis. Look for our email and please take the time to share your feedback via a 3-minute survey.



We are united in our responsibility to create healthier futures.