

Faster 340B onboarding, backed by continuous improvement

As the 340B industry continues to shift and change, your team needs partners that will keep everything moving. At Cencora, we are continuously improving 340B processes to support a smoother onboarding experience from day one. That work is delivering measurable results.

Based on internal onboarding data, average 340B onboarding time improved from 41 days in the second half of 2024, to 20 days in early 2026, reflecting a 51 percent reduction in 18 months.

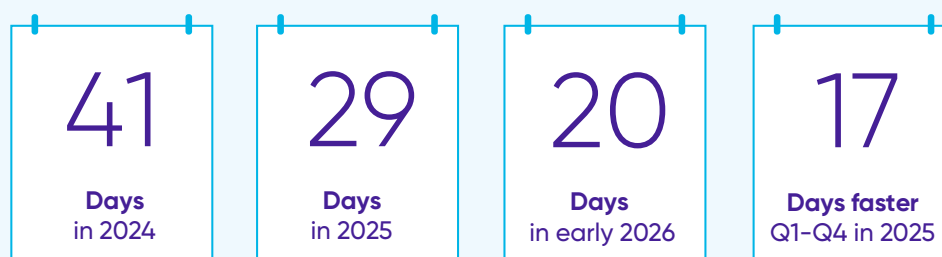
These results show sustained progress, not a one-time change.

For 340B customers, that means less waiting, faster implementation momentum, and a more efficient path to getting up and running. Compared with industry onboarding timelines that can exceed **90 days**, current performance is markedly faster.

Why it matters

- Faster onboarding means operations can begin quicker and run smoother
- Ongoing process improvements support a streamlined, more consistent experience.
- Measurable gains reflect operational discipline across the onboarding journey

By the numbers



Compares favorably with industry timelines that can exceed **90 days**

Connect with our team to learn more about our 340B onboarding approach.